



update 01 June 15

xxx 09 Oct 14

OUR main "limitations" due to

**Currency XR Variations**

(Mainly AUD/USD) see p2

**Until Further Notice ! . . . even though ur SHOP Cart is constantly under Review**

**Mar 15 UPDATE MAL's Cart almosty "perfected" AND Our SHOPPE Is NOW ACTIVE**

**. . . but still with some limitations!**

**.. Mal's Cart > FlipSHOPPE Cart**

- But Mal's Cart. . . there are still some options . . .

**1 U can complete the cart / PayPal for on-line payment - now functional**

- ANY discounts will still be honored and Prices are as per our normal Ordering System (& soon to be "in sync")

Payments are to be made in advance of shipment ( import time may be necessary for non-stock items )

OR

**2 do a Bank Transfer payment as an Alternative**

OR

**3 Simply . . .**

treat this SHOPPE Cart as a **ShoppingList / prelim RFQ (QUOTE Request)**

Update Jun15 > How to Place an Order > [ Step-by-Step PDF ]

Chromtech now uses Mal's Cart for a prelim QUOTE purposes for many items

( prices are being updated & in-sync with our DataBase . . . & accurate as far as we can control it )

- We'll then issue a formal QUOTE ( QU-xxxxx) or Order Confirmation (SO-"12345") as follow up

and a separate e-mail PayPal Invoice issued on request

**. . . AND will be adjusted for . . . ANY unreasonable Exchange Rate variations (>2%)**

Our current SHOPPE Prices are set at USD/AUD =xxx0.95 as of 30June2014 (**> 0.79 Mar15**)

Adjusted Prices = (SHOPPE Net Price) x 0.95/Current XR

- A nominal Freight Costs has been added to Shoppe prices. . . more accurate zone rates coming Soon !

For Exports Int'l Shipping you must manually add the Air Courier Cost to the cart as a separate Line Item

based on weight (kg) if in Item description

\$85 per 500gm plus \$20 per kg but with with a nominal \$15 Melbourne Handling fee adjustment

see [http://www.chromtech.net.au/freight\\_charges.htm](http://www.chromtech.net.au/freight_charges.htm)

- GST(10%) is added for Australian customers . . . NIL for exports / Int'l customers

*(although your local charges still apply!)*

Our SHOPPE discount structure is offered "as a bonus" to partly compensate for any inconvenience

but the on-line SHOPPE . . . is really designed to expedite your buying needs

AND perhaps avoid your "internal "bureaucracy etc

**How does Big Business' cope ? . . . with this contrived "farce"**

They "pad" their prices . . . at "huge" markups to seemedly offer ( some) stability

. . . but let's face it . . . YOU are being robbed !

*just lucky perhaps . . . that you may have managed to import goods direct and GST/ Duty free*

*. . . but times . . . they are a-changin'*

*. . . so in future we're having to go and build-in a dynamic XR factor into our costing*

**as for Banks / Govts'**

*XR's ? the GREEXIT . . . they call it a "bail-out"*

*Govt'e devalue our Currency in order to balance their books . . . make-up for their mistakes*

**. . . destroying businesses, lack credibility back & forth in the process . . . and Us losing cofidence !**

**but U do business with Us Under our Terms! . . . & not at your "whim" Banks or that of the Govts !**



Despite what the politicians / bureaucrats might say . . .

the Australia economy has virtually collapsed AGAIN! . . . And NOW the USD/AUD is continuing to crash ! stooged/staged so be it ! . . . it's again OUT OF (our) CONTROL !

The answers are there ! & ALL the vested interest have shown "their interests" accordingly ! Govts, Banks, Financial systems . . . & ALL the FAT CATs out there . . . are just NOT interested!

For US ! - OUR Cart Prices will need to float to the USD . . . and basically these Cost Prices are relatively fixed ( only small and regular OEM price updates are generally Only modest will be passed on to customers ) the "buggery" factor is the AUD XR - a means of "trying to balance the Aussie economy" or "pander "to THE speculators" !

- ultimately Our Shoppe L1st is based largely on USD List prices which are in fact relatively stable re our Cost Prices
- No "wonder" ALL INT'l trades are done in USA . . . the AUD is but another "gerry-mader" factor at our expense" . . . and the "cost" of "free trade"
- But Also . . . inevitably we still need to amortise our import Shipping Costs into our pricing So our costing to customers does become overly complicated
- internal shipping costs to different areas and the add-on nature of GST . . .

**BUT these extraordinary bounces in the Exchange Rate tend to make things almost intolerable for ANY business !**

we can cope with 15 to 30% chages over 12 months 100% over 5 to 10 years . . . . . but 10-15% in 10days requires drastic measures

We will try and build in XR feeds to our website and accounting system . . . the "rogues" now charge you heaps for that "privelege" . . . perhaps more easily done via our SHOPPE Cart system.

- In these "crazy" times we will withdraw ANY offers of terms to customers Please Pay In advance ! **and 14days Max to approved customers.**

Some institutions take the liberty of extending our generous 14/30days at their discretion to sometimes 60days or more AND . . . to them . . . "30days means NOT from the date of invoice but due 30days from the end of the month and then 30days by the time payment is made OR from the day they last saw the bill on their desk or from when the Govt actually released their budget funding . . . obfuscation, exploitation ? ineptitude ????

**It's just NOT on!**

We apologise . . . for Govts ineptitude in NOT being able to create a stable business environment . . . so we challenge them to come up with practical answers to some of these issue o drag the "Country out of some of the shit" Business' are pseudo Tax Collectors for them but they don't even offer or compel Accounting Systems to have enough flexibility . . . *where are the Australian Standards people when YOU need them* PayPAL and certainly Shop Cart designers also can't cope with these arguably "contrived" circumstances Collectively they are perhaps simply too inaiive or just plain "dumb" . . . these guys have never tried to run a real business !

**it is of NOTE "the Banks" NOW make 5% on the Buy/Sell XR rate PLUS their Bank Fee**  
**no wonder. . . their record "Govt Guaranteed profits" & "fat cat" pay cheques**  
**. . . we PAY > then U PAY! . . .**

In the meantime . . .

So please be patient . . . we Do Try !!!

